# INIOR-HSE INDEXES

These series were built by results of surveys of intermediary and trading firms conducted by the Institute for Research into Organised Markets and Higher School of Economics (Program Director — A. Yakovlev). The data is revised and corrected.

81. Business position, wholesale trade, actual (balance of positive and negative changes over 1–month spans, %)

81. Общее состояние фирм, оптовая торговля, фактические изменения за 1 месяц (баланс числа положительных и отрицательных оценок, %)

| Year | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept | Oct. | Nov. | Dec. | Annual |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1992 | –39 | 7 | 18 | –13 | –21 | –17 | 2 | 25 | 14 | 26 | 38 | 22 | 5 |
| 1993 | –2 | 10 | 11 | 17 | 32 | 18 | 9 | 40 | 31 | 26 | 38 | 43 | 23 |
| 1994 | –16 | 12 | 3 | –4 | 12 | 19 | 21 | 41 | 42 | 22 | 30 | 22 | 17 |
| 1995 | 0 | 17 | 16 | 19 | 12 | 23 | 26 | 6 | 32 | 28 | 20 | 14 | 18 |
| 1996 | –10 | 15 | 14 | 15 | –1 | –5 | 18 | 8 | 33 | 14 | 14 | 25 | 12 |
| 1997 | –11 | 12 | 23 | 20 | 3 | 14 | 14 | 14 | 31 | 21 | 8 | 17 | 14 |
| 1998 | –18 | 15 | –7 | 14 | –14 | –4 | –7 | –40 | –63 | 11 | 23 | 21 | –6 |
| 1999 | –10 | 17 | 11 | 6 | –14 | 10 | –5 | –1 | 24 | 12 | 5 | 26 | 7 |
| 2000 | –39 | 7 | 24 | 16 | 7 | 26 | 11 | 7 | 35 | 20 | 9 | 21 | 12 |
| 2001 | –26 | 19 | 32 | 20 | 13 | 12 | 15 | 26 | 30 | 27 | 18 | 17 | 17 |
| 2002 | –4 | 14 | 21 | 24 | 15 | 7 | 9 | 7 | 6 | 19 | 8 | | |
| 2003 | | | | | | | | | | | | | |

82. Sales, wholesale trade, actual (balance of positive and negative changes over 1–month spans, %)

82. Торговый оборот, оптовая торговля, фактические изменения за 1 месяц (баланс числа положительных и отрицательных оценок, %)

| | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1992 | –42 | 6 | 20 | –6 | –28 | –18 | –13 | 16 | 16 | 31 | 21 | 14 | 1 |
| 1993 | 5 | 15 | 13 | 15 | 21 | 10 | 2 | 31 | 30 | 20 | 40 | 54 | 21 |
| 1994 | –30 | 10 | 5 | 1 | 13 | 17 | 18 | 35 | 47 | 31 | 34 | 28 | 17 |
| 1995 | –9 | 25 | 22 | 17 | 17 | 28 | 19 | 7 | 27 | 37 | 11 | 15 | 18 |
| 1996 | –9 | 19 | 12 | 14 | –6 | –7 | 12 | 8 | 32 | 17 | 15 | 24 | 11 |
| 1997 | –15 | 14 | 24 | 20 | –3 | 12 | 11 | 15 | 29 | 21 | 9 | 14 | 13 |
| 1998 | –31 | 17 | –6 | 12 | –14 | –8 | –10 | –35 | –59 | 4 | 21 | 20 | –7 |
| 1999 | –17 | 17 | 10 | 5 | –14 | 4 | –10 | –4 | 24 | 11 | 5 | 28 | 5 |
| 2000 | –49 | 4 | 23 | 13 | 3 | 24 | 8 | 7 | 34 | 22 | 10 | 27 | 10 |
| 2001 | –36 | 12 | 29 | 28 | 1 | 10 | 12 | 25 | 25 | 24 | 14 | 20 | 14 |
| 2002 | –24 | 17 | 28 | 38 | –4 | 20 | 13 | 10 | 8 | 34 | 12 | | |
| 2003 | | | | | | | | | | | | | |

83. Volume of stocks, wholesale trade, actual (balance of positive and negative changes over 1–month spans, %)

83. Товарные запасы, оптовая торговля, фактические изменения за 1 месяц (баланс числа положительных и отрицательных оценок, %)

| | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1993 | | | | | | | | | | | 19 | 24 | |
| 1994 | 6 | 11 | 7 | 1 | 9 | –3 | 15 | 25 | 18 | 13 | 10 | 16 | 11 |
| 1995 | 13 | 8 | 18 | 9 | 16 | 13 | 22 | 13 | 9 | 28 | 13 | 6 | 14 |
| 1996 | 12 | 6 | 7 | 10 | 11 | 4 | 10 | 2 | 9 | 1 | –1 | 9 | 7 |
| 1997 | 18 | 15 | 13 | 9 | 6 | 9 | 6 | 6 | 16 | 11 | 7 | 0 | 10 |
| 1998 | 8 | 2 | 0 | 5 | –1 | –1 | 10 | 2 | 16 | 18 | 14 | 13 | 7 |
| 1999 | 23 | 19 | 14 | 7 | 16 | 14 | 18 | 15 | 13 | 11 | 12 | 10 | 14 |
| 2000 | 9 | 12 | 8 | 9 | 5 | 5 | 7 | 6 | 8 | 10 | 9 | 13 | 8 |
| 2001 | 24 | 20 | 18 | 6 | 2 | 3 | 0 | 5 | 9 | 5 | 1 | 1 | 8 |
| 2002 | 1 | 3 | 6 | 3 | 5 | 1 | 3 | 9 | 10 | 5 | 5 | | |
| 2003 | | | | | | | | | | | | | |

| Year | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept | Oct. | Nov. | Dec. | Annual |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 84. Selling prices, wholesale trade, actual (balance of positive and negative changes over 1–month spans, %) | | | | | | | | | | | | | |
| 84. Отпускные цены, оптовая торговля, фактические изменения за 1 месяц (баланс числа положительных и отрицательных оценок, %) | | | | | | | | | | | | | |
| 1993 | | | | | | | | | | | 41 | 42 | |
| 1994 | 52 | 25 | 1 | –14 | 6 | 17 | 18 | 36 | 36 | 36 | 47 | 35 | 25 |
| 1995 | 49 | 72 | 71 | 58 | 35 | 29 | 41 | 27 | 17 | 12 | 9 | 7 | 36 |
| 1996 | 8 | –9 | –2 | 2 | 7 | 3 | –5 | 4 | 7 | 6 | –2 | –8 | 1 |
| 1997 | 6 | –8 | –5 | –6 | –6 | –4 | –6 | –3 | 8 | 1 | 0 | 0 | –2 |
| 1998 | –4 | –15 | –23 | –23 | –29 | –28 | –27 | 30 | 54 | 21 | 14 | 34 | 0 |
| 1999 | 26 | 14 | 39 | –2 | 14 | 1 | 22 | 20 | 18 | 11 | 8 | –2 | 14 |
| 2000 | 22 | 17 | 15 | 14 | 19 | 28 | 18 | 9 | 19 | 10 | 0 | 8 | 15 |
| 2001 | 23 | 19 | 9 | 8 | 10 | 1 | 0 | 3 | 23 | 14 | 18 | 6 | 11 |
| 2002 | 19 | 8 | 19 | 18 | 18 | 13 | 25 | 12 | 19 | 22 | 9 | | |
| 2003 | | | | | | | | | | | | | |
| 85. Selling prices, wholesale trade, anticipated (balance of positive and negative changes over 3–month spans, %) | | | | | | | | | | | | | |
| 85. Отпускные цены, оптовая торговля, ожидаемые изменения за 3 месяца (баланс числа положительных и отрицательных оценок, %) | | | | | | | | | | | | | |
| 1993 | | | | | | | | | | | 60 | 61 | |
| 1994 | 52 | 50 | 44 | 33 | 28 | 51 | 50 | 53 | 52 | 52 | 49 | 62 | 48 |
| 1995 | 55 | 74 | 75 | 71 | 67 | 60 | 64 | 48 | 45 | 45 | 45 | 47 | 58 |
| 1996 | 51 | 26 | 25 | 22 | 19 | 21 | 16 | 30 | 24 | 10 | 15 | 14 | 23 |
| 1997 | 16 | 13 | 18 | 1 | 8 | 8 | 10 | 5 | 7 | 9 | 10 | 13 | 10 |
| 1998 | 6 | –4 | –7 | –8 | –10 | –8 | –7 | 63 | 40 | 29 | 33 | 48 | 15 |
| 1999 | 37 | 34 | 51 | 14 | 22 | 39 | 30 | 27 | 19 | 18 | 24 | 32 | 29 |
| 2000 | 36 | 41 | 28 | 34 | 20 | 25 | 25 | 34 | 27 | 25 | 29 | 34 | 30 |
| 2001 | 37 | 36 | 28 | 12 | 17 | 18 | 31 | 30 | 23 | 30 | 18 | 26 | 26 |
| 2002 | 45 | 40 | 43 | 44 | 42 | 37 | 40 | 45 | 46 | 44 | 33 | | |
| 2003 | | | | | | | | | | | | | |
| 86. Business position, wholesale trade, anticipated (balance of positive and negative changes over 3–month spans, %) | | | | | | | | | | | | | |
| 86. Общее состояние фирм, оптовая торговля, ожидаемые изменения за 3 месяца (баланс числа положительных и отрицательных оценок, %) | | | | | | | | | | | | | |
| 1993 | | | | | | | | | | | 38 | 21 | |
| 1994 | 20 | 31 | 22 | 4 | 15 | 22 | 34 | 37 | 44 | 36 | 34 | 36 | 28 |
| 1995 | 30 | 46 | 30 | 15 | 11 | 30 | 43 | 38 | 39 | 37 | 23 | 16 | 30 |
| 1996 | 35 | 41 | 37 | 25 | 13 | 26 | 32 | 41 | 31 | 26 | 29 | 10 | 29 |
| 1997 | 35 | 36 | 37 | 43 | 19 | 31 | 48 | 55 | 36 | 29 | 23 | 24 | 35 |
| 1998 | 38 | 40 | 41 | 37 | –1 | 23 | 32 | –33 | –42 | –14 | –9 | –1 | 9 |
| 1999 | 11 | 20 | 16 | 9 | –7 | 23 | 36 | 33 | 28 | 21 | 15 | 6 | 18 |
| 2000 | 30 | 38 | 32 | 25 | 22 | 36 | 47 | 48 | 47 | 35 | 16 | 21 | 33 |
| 2001 | 44 | 56 | 38 | 17 | 21 | 34 | 39 | 49 | 44 | 39 | 14 | 13 | 34 |
| 2002 | 53 | 38 | 41 | 26 | 18 | 22 | 46 | 57 | 30 | 37 | 26 | | |
| 2003 | | | | | | | | | | | | | |
| 87. Sales, wholesale trade, anticipated (balance of positive and negative changes over 3–month spans, %) | | | | | | | | | | | | | |
| 87. Торговый оборот, оптовая торговля, ожидаемые изменения за 3 месяца (баланс числа положительных и отрицательных оценок, %) | | | | | | | | | | | | | |
| 1993 | | | | | | | | | | | 45 | 46 | |
| 1994 | 64 | 57 | 41 | 41 | 40 | 47 | 40 | 52 | 65 | 56 | 50 | 51 | 50 |
| 1995 | 58 | 49 | 50 | 32 | 35 | 33 | 65 | 57 | 60 | 56 | 38 | 35 | 47 |
| 1996 | 56 | 51 | 43 | 32 | 23 | 27 | 44 | 48 | 41 | 31 | 32 | 19 | 37 |
| 1997 | 47 | 53 | 40 | 35 | 19 | 30 | 51 | 60 | 44 | 38 | 34 | 29 | 40 |
| 1998 | 37 | 56 | 39 | 33 | 8 | 26 | 38 | –19 | –38 | 1 | –2 | –2 | 15 |
| 1999 | 21 | 31 | 27 | 15 | 5 | 25 | 34 | 47 | 41 | 29 | 17 | 8 | 25 |
| 2000 | 37 | 41 | 37 | 22 | 25 | 38 | 51 | 63 | 44 | 37 | 20 | 29 | 37 |
| 2001 | 44 | 44 | 38 | 23 | 21 | 31 | 44 | 54 | 38 | 34 | 15 | 17 | 34 |
| 2002 | 46 | 40 | 38 | 24 | 32 | 28 | 46 | 52 | 46 | 35 | 13 | | |
| 2003 | | | | | | | | | | | | | |